

dōTERRA®  
AUSTRALIA & NEW ZEALAND



pure essentials

For healthy, empōwered living

PILOT EDITION ( v1 2023 ) NOT FOR DISTRIBUTION

# Natural Solutions

## for healthy, empowered living

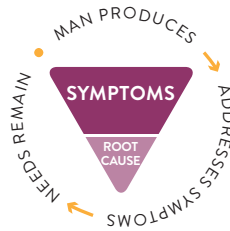
dōTERRA

Do you need safe, effective, and affordable health solutions?

### YOU HAVE CHOICES

#### Modern Approach

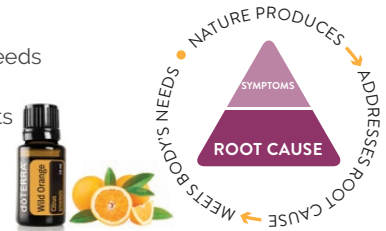
- Designed to manage symptoms
- Made from isolated synthetic agents
- Potential side effects (known and unknown)
- \$6.5 trillion/year spent on global healthcare
- Are we healthier?



and

#### Natural Approach

- Addresses body's needs and root causes
- Extracted from plants
- Enhances wellness
- Is safe—benefits without side effects



### ESSENTIAL OILS ARE EFFECTIVE



Peppermint Leaf Oil Sac



3 lbs. Peppermint



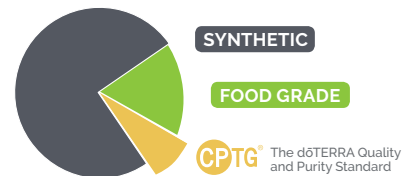
15mL Bottle

#### Natural, Effective, and Safe

- Contains natural compounds that are extracted and distilled from plants for various benefits.
- Comprised of hundreds of different compounds, utilizing complex and versatile abilities.
- Profound health & wellness benefits.
- Affordable holistic wellness!

### dōTERRA IS SAFE AND PURE

#### Why a new standard of quality?



The dōTERRA Quality and Purity Standard

#### Grades of Essential Oils

#### Most tested. Most trusted.

- Plants harvested in their natural habitat
- Verified pure; free of fillers and harmful contaminants

### HOW TO USE dōTERRA ESSENTIAL OILS



#### AROMATIC

Breathe in or diffuse to:

- Open airways
- Freshen the air



AUST L 332583  
dōTERRA  
THERAPEUTIC

#### dōTERRA<sup>®</sup> PEPPERMINT

- Support cognitive or mental function
- Help reduce and relieve symptoms of mild head tension or headache
- Reduce and relieve abdominal discomfort



#### TOPICAL

Apply to bottoms of feet or affected areas to target specific needs.



#### ICE BLUE<sup>®</sup> ATHLETIC BLEND

- Apply pre/post workout
- Use for calm and comforting massage
- Apply to muscles after a long day
- Use on lower back after heavy lifting



#### INTERNAL

Drop in water, under tongue, or into a veggie capsule and swallow.\*



#### ON GUARD<sup>®</sup> PROTECTIVE BLEND

- A powerful blend that protects against environmental and seasonal threats
- Create a cleansing and uplifting environment.

\*ALWAYS READ THE LABEL. USE ONLY AS DIRECTED IF SYMPTOMS PERSIST. PLEASE SEE YOUR DOCTOR/HEALTHCARE PROFESSIONAL.

†See individual labels for ingredients, cautions, and instruction for use.

# Live a Wellness Lifestyle

The dōTERRA® Wellness Lifestyle Pyramid illustrates the partnership between lifestyle and wellness. When lifestyle is the focus, health may naturally be achieved and maintained. As you use these powerful products and live healthy daily habits, you'll experience new levels of wholeness. These products are available in some of our must have starter packs. Offering a range of benefits from creating a desired atmosphere in your home through to cleaning, skincare and wellness benefits.

Envision a life where finding solutions is simple. With an essential oil reference guide and a box of dōTERRA CPTG® essential oils at your fingertips, you'll be prepared to address many of your life's priorities. For those times when you need additional care, partner with practitioners who support you in finding the best proven natural solutions.

**Rate yourself in each area (1–10)**

**PROACTIVE WELLNESS**

**INFORMED SELF-CARE**

**REDUCE TOXICITY**

**REST & RELAXATION**

**MOVEMENT & METABOLISM**

**NUTRITION & DIGESTION**

**WELLNESS**

**LIFESTYLE**

**Protect and Restore**

Use dōTERRA On Guard® to protect against seasonal threats and Frankincense essential oil for its soothing benefits.

**Cleanse and Refresh**

Add a citrus oil of your choice to your water to support you in a low-tox lifestyle.

**Calm and Ground**

Use Lavender to create a restful environment. Diffuse dōTERRA Balance® to create a calm, centred atmosphere.

**Soothe and Energise**

Apply Ice Blue® stick topically before and after your workout where needed. Include MetaPWR® Advantage and Assist into your daily routine to support your energy production and general health.

**Fuel, Support, and Fortify**

Maximise your daily nutrient intake with the dōTERRA Lifelong Vitality Pack®, a trio of power-packed supplements to fuel and support your body. Support digestion with TerraZyme®. PB Assist+® promotes a positive balance and proliferation of beneficial bacteria.



To find out more please click the following link or scan the QR code.  
[www.doterra.com/AU/en\\_AU/au-product-information-pages](http://www.doterra.com/AU/en_AU/au-product-information-pages)



## 1. WHAT ARE YOUR TOP HEALTH PRIORITIES?



I want to feel less:

1
2
3

I want to feel more:

1
2
3

## 2. ARE YOU READY TO DISCOVER SIMPLE SOLUTIONS?

### EASY AIR® CLEAR BLEND

- Promotes feeling of clear & easy breathing
- Diffuse before a restful night sleep

### ZENGEST™ ESSENTIAL BLEND

- Promotes a feeling of satisfaction after eating
- Add to water or food for flavouring
- Soothing & settling aromas when inhaled

### PEPPERMINT

- Supports cognitive function
- Reduce/relieve abdominal discomfort

### TEA TREE

- Supports wound healing
- Promote immune system function
- Relieve symptoms of common cold & flu



### LAVENDER

- Reduce symptoms of stress
- Relieve restless sleep
- Promotes mild relaxation
- Soothe mild skin burn/sunburns

### BALANCE® GROUNDING BLEND

- Diffuse to create a calming, soothing aroma
- Apply to neck and wrists to promote a feeling of calm

### FRACTIONATED COCONUT OIL

- Unscented carrier oil
- Great for delivering essential oils to sensitive skin
- Sustained delivery on specific locations
- Use for dilution

### EUCALYPTUS OIL

- Relieve respiratory symptoms of common cold
- Relieve coughs
- Decrease mild rheumatic aches and pains

### FRANKINCENSE

- Antioxidant - reduces free radicals formed in the body
- Soothe and calms nerves

### LEMON ESSENTIAL OIL

- Promote mental alertness
- Support healthy digestion
- Enhance immune system function

### TerraZyme®

- Amylase aids the digestion of glucose, sugar & carbohydrates
- Protease assists the digestion of protein
- Cellulase supports general health and wellbeing

### ICE BLUE® STICK

- Roll onto muscles
- Use before or after working out
- Soothe after a long workday



## 3. ARE YOU READY TO BE HEALTHY WITH DAILY HABITS?

### dōTERRA LIFELONG VITALITY PACK® (LLV)

Maximum nutrition for energy, focus, relief, and well-being.\*

- MICROPLEX VMz®: Bioavailable multivitamin and mineral
- ALPHA CRS+®: Antioxidant, cellular energy, and longevity\*
- xEO MEGA®: Omega 3-6-9 fatty acids and nine essential oils

- Antioxidant and DNA protection\*
- Eye, brain, nervous system function\*
- Healthy inflammatory response\*
- More energy, and less discomfort\*
- Comprehensive nutrition
- Cardiovascular health\*
- Immune function\*
- Digestive health\*

**#1**  
**PRODUCT**  
30-day  
satisfaction  
guarantee

Need more energy and less discomfort to improve the quality of your life? Try these daily habits.

**dōTERRA Lifelong Vitality Pack** 2 capsules each with morning and noon meals

**dōTERRA TerraZyme Digestive support\***: 1-3 capsules each meal

**Lemon Cleansing\***: 2-3 drops in water 2-3 x day

**Frankincense Cellular support\***: 2-3 drops under tongue and swallow 1-2 x day

**dōTERRA On Guard® Immune support\***: 2-3 drops in a capsule

**dōTERRA® East Air Stick** Apply to chest and breathe deeply to enjoy a cooling, invigorating vapor

**PB Assist+® Probiotic defense\***: 1-3 caps per day

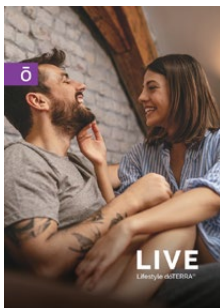


\*ALWAYS READ THE LABEL AND FOLLOW THE DIRECTIONS FOR USE

†See individual labels for ingredients, cautions, and instruction for use.

# Changing Lives

Whose life do you want to change? dōTERRA improves lives every day all around the world. Join us in making this world a healthier, happier place.

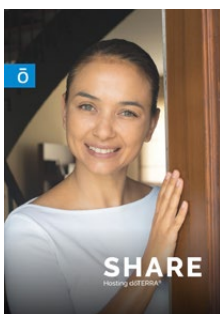


## LIVE

Change your life!

Get your *Live* guide and schedule your Wellness Consult

- Get the best results with products for you and your family.
- Maximize your wholesale membership benefits.

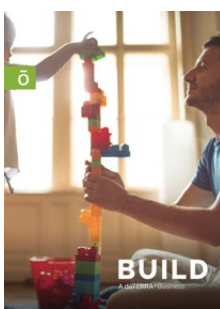


## SHARE

Change others' lives!

Get your *Share* guide and learn how to impact lives and earn more

- Connect with the Wellness Advocate who invited you to learn and they'll show you how to share your personalized link with others to qualify them for waived enrollment and 25% off.
- Earn 20% back on all referrals' first orders in dōTERRA Dollars.



## BUILD

Change your future!

Get your *Build* guide and schedule your Intro to Build

- Launch your dōTERRA business with proven training and powerful support.
- Create recurring income and greater potential in your life!†



## You are changing the world!

Every purchase changes the lives of growers and their communities for the better through dōTERRA Cō-Impact Sourcing® and dōTERRA Healing Hands Foundation® initiatives.

*"Every time you buy a bottle of dōTERRA essential oils, you are changing someone's life." —Emily Wright, Founding Executive, President*

# Starter Packs

dōTERRA®

## Family Essentials Starter Pack

SKU **60221206**  
PV **135**

WHOLESALE COST  
**\$185<sup>AU</sup> | \$200<sup>NZ</sup>**

**PLUS FREE SHIPPING!**



ESSENTIAL OIL SINGLES ( 5mL )  
Eucalyptus, Frankincense, Lemon,  
Lavender, Peppermint, Tea Tree

ESSENTIAL OIL BLENDS ( 5mL )  
dōTERRA Balance®, Easy Air®, On Guard®, ZenGest™

ADDITIONAL PRODUCTS  
30mL Fractionated Coconut Oil.

## Home Essentials Starter Pack

SKU **60221207**  
PV **210**

WHOLESALE COST  
**\$300<sup>AU</sup> | \$325<sup>NZ</sup>**

WHOLESALE SAVINGS  
**\$110<sup>AU</sup> | \$141<sup>NZ</sup>**

**PLUS FREE SHIPPING!**



ESSENTIAL OIL SINGLES ( 15mL )  
Eucalyptus, Frankincense, Lemon, Lavender,  
Peppermint, Tea Tree

ESSENTIAL OIL BLENDS ( 15mL )  
dōTERRA Balance®, Easy Air®, On Guard®, ZenGest™

ADDITIONAL PRODUCTS  
30mL Fractionated Coconut Oil.

## Healthy Habits Starter Pack

SKU **60227367**  
PV **280**

WHOLESALE COST  
**\$465<sup>AU</sup> | \$507<sup>NZ</sup>**

WHOLESALE SAVINGS  
**\$108.30<sup>AU</sup> | \$122<sup>NZ</sup>**

**PLUS FREE SHIPPING!**



ESSENTIAL OIL SINGLES ( 15mL )  
Frankincense, Lavender, Wild Orange

ESSENTIAL OIL BLENDS ( 15mL )  
dōTERRA Balance®, Easy Air®, On Guard®

SUPPLEMENTS  
Alpha CRS+®, MicroPlex VMz®, PB Assist+®,  
TerraZyme®, xEO Mega®.

ADDITIONAL PRODUCTS  
Ice Blue® Stick

## Nature's Solutions Starter Pack

SKU **60221484**  
PV **400**

WHOLESALE COST  
**\$650<sup>AU</sup> | \$710<sup>NZ</sup>**

WHOLESALE SAVINGS  
**\$224.50<sup>AU</sup> | \$263.50<sup>NZ</sup>**

**PLUS FREE SHIPPING!**



ESSENTIAL OIL SINGLES ( 15mL )  
Eucalyptus, Frankincense, Lavender, Lemon, Oregano,  
Peppermint, Tea Tree, Wild Orange

ESSENTIAL OIL BLENDS ( 15mL )  
dōTERRA Adaptiv™, dōTERRA Balance®,  
Citrus Bloom®, Lavender Peace®, On Guard®,  
ZenGest™, Easy Air®, Ice Blue® 5mL

ADDITIONAL PRODUCTS  
PastTense®, Peppermint Beadlets, Petal Diffuser 2.0  
On Guard® Cleansing Toothpaste  
On Guard® Sanitising Mist  
On Guard® Foaming Handwash with 2 Dispensers  
On Guard® Cleaner Concentrate Roller bottles x 6  
Wooden Storage Box  
Fractionated Coconut Oil 115mL

## Simple Solutions Starter Pack



SKU **60224634**  
PV **100**  
WHOLESALE COST  
**\$134<sup>AU</sup> | \$145<sup>NZ</sup>**  
WHOLESALE SAVINGS  
**\$58<sup>AU</sup> | \$71<sup>NZ</sup>**  
**PLUS FREE SHIPPING!**

**KIT SAVINGS:**  
**\$58.00<sup>AU</sup>**  
**\$71.00<sup>NZ</sup>**

ESSENTIAL OIL SINGLES ( 15mL )  
**Lemon**

ESSENTIAL OIL BLENDS ( 15mL )  
**On Guard<sup>®</sup>, Lavender Peace<sup>™</sup>**

ADDITIONAL PRODUCTS  
**Ice Blue<sup>®</sup> Rub 120mL**

## Emotional Wellness Starter Pack



SKU **60224732**  
PV **125**  
WHOLESALE COST  
**\$226<sup>AU</sup> | \$252<sup>NZ</sup>**  
**PLUS FREE SHIPPING!**

ESSENTIAL OIL SINGLES ( 15mL )  
**Clementine**

ESSENTIAL OIL BLENDS ( 15mL )  
**dōTERRA Adaptiv<sup>™</sup>, dōTERRA Balance<sup>®</sup>,  
Citrus Bliss<sup>®</sup>, Lavender Peace<sup>™</sup>**

ADDITIONAL PRODUCTS  
**Petal Diffuser 2.0**

## Aromatouch<sup>®</sup> Starter Kit



SKU **60224970**  
PV **200**  
WHOLESALE COST  
**\$265<sup>AU</sup> | \$290<sup>NZ</sup>**  
**PLUS FREE SHIPPING!**

**aromatouch<sup>®</sup>**  
**TECHNIQUE**

ESSENTIAL OIL SINGLES ( 15mL )  
**Lavender, Peppermint, Tea Tree, Wild Orange**

ESSENTIAL OIL BLENDS  
**AromaTouch<sup>®</sup>, dōTERRA Balance<sup>®</sup>,  
Ice Blue<sup>®</sup>, On Guard<sup>®</sup>**

OTHER PRODUCTS  
**Fractionated Coconut Oil 115mL and Pump**

## Household Care Starter Kit



SKU **60224554**  
PV **400**  
WHOLESALE COST  
**\$650<sup>AU</sup> | \$710<sup>NZ</sup>**  
WHOLESALE SAVINGS  
**\$376.50<sup>AU</sup> | \$435.50<sup>NZ</sup>**  
**PLUS FREE SHIPPING!**

**KIT SAVINGS:**  
**\$376.50<sup>AU</sup>**  
**\$435.50<sup>NZ</sup>**

ESSENTIAL OIL SINGLES ( 15mL )  
**Eucalyptus, Frankincense, Ginger, Lavender, Lemon,  
Lemongrass, Oregano, Peppermint, Tea Tree, Wild Orange**

ESSENTIAL OIL BLENDS  
**dōTERRA Balance<sup>®</sup>, Lavender Peace<sup>™</sup>, AromaTouch<sup>®</sup>,  
Citrus Bloom<sup>®</sup>, On Guard<sup>®</sup>, ZenGest<sup>™</sup>, Easy Air<sup>®</sup>**

OTHER PRODUCTS  
**Correct-X<sup>®</sup>, Petal Diffuser 2.0, Ice Blue<sup>®</sup> 5mL, Yarrow|Pom 30mL,  
ClaryCalm<sup>®</sup> 10mL, On Guard<sup>®</sup> Beadlets, Wooden Storage Box,  
Fractionated Coconut Oil 115mL**

# Starter Packs

dōTERRA®

## MetaPWR® Starter Kit

SKU **60226060**  
PV **100**

WHOLESALE COST  
**\$230<sup>AU</sup> | \$250<sup>NZ</sup>**

WHOLESALE SAVINGS  
**\$88<sup>AU</sup> | \$98<sup>NZ</sup>**

**PLUS FREE SHIPPING!**

**KIT SAVINGS:**  
**\$88.00<sup>AU</sup>**  
**\$98.00<sup>NZ</sup>**



ESSENTIAL OIL BLENDS  
**MetaPWR® Active**

OTHER PRODUCTS  
**MetaPWR® Advantage Sachets**  
**MetaPWR® Assist Caps**  
**Lifelong Vitality Pack®**



Start your dōTERRA journey with these must have starter packs. You and your family will be taken on a wellness journey that has been carefully curated to help transform the mind, body and home. Where you will be also able to fast track your savings in the loyalty rewards program..



Pictured: Natures Solutions Starter Pack

OR



Pictured: Oil Household Care Starter Pack

***New Wellness Advocates or Wholesale Customers who enrol with a Nature's Solution Starter Pack (400 PV) and have a 100 PV Loyalty Rewards order the following month will receive:***

- 100 LRP points
- Start LRP point accrual at 15%

***New Wellness Advocates or Wholesale Customers who enrol with a Household Care Starter Pack (400 PV) and have a 100 PV Loyalty Rewards order the following month will receive:***

- 100 LRP points
- Start LRP point accrual at 15%

- Only first-time Wellness Advocates or Wholesale Customers who purchase one of these two (2) Starter Pack listed at 400 PV qualify for the Fast Track Program.
- In order to earn points and increase LRP points percentages, Wellness Advocates and Wholesale Customers must process a single 100pv+ order the month following their enrolment.
- Points will be added in the third month of membership. IMPORTANT - Please note that if the LRP Template is deleted - points will not be added.
- If your LRP Template is cancelled or does not process for any reason, you will no longer qualify to receive these fast track LRP Points.
- A Fast Track Wellness Advocate or Wholesale Customer will continue to along the LRP program, where their LRP percentage will increase every 3 months up until 30% is achieved.
- In order to increase LRP percentage or to maintain LRP percentage - normal LRP terms and conditions apply.

**MONTH 1**

- **400PV** Enrolment Kit  
( Nature Solutions Starter Pack OR Household care starter Pack )

**MONTH 2**

- Process a **100PV** or more single LRP Order

**MONTH 3**

- Must have an active LRP template of 1pv+ after the 15<sup>th</sup> of the month:
- Percentage applied and
- Points are added for previous months' orders



Fast Track percentage that is added on Month 3 will be used to calculate points earned from Month 2 LRP order.

dōTERRA's Loyalty Rewards Program rewards you for on-going loyalty when you make regular monthly purchases. The program allows you to earn product credits (points) that can be used towards purchases of dōTERRA products.

## Getting started on the Loyalty Rewards Program:

**FREE shipping**  
on orders of  
**100 PV**

**1**

### Create your Loyalty Reward Order:

Simply set up your Loyalty Rewards Order by logging into your Online Account and creating a Loyalty Rewards Order.



**2**

### Earn a Product of the Month simply by:

- Creating a Loyalty Rewards Order that totals 125 Personal Volume (PV) or more **and**
- Setting the date for your Loyalty Rewards Order to be shipped on or before the 15th of every month.

**Product of the Month**



**3**

### Convenience to change your Loyalty Rewards

Order every month before the shipping date. Don't want to receive the same products as last month? Simply login to your Online Account and edit your Loyalty Rewards Order for the month. You can do this every month!



### Scheduled Loyalty Orders

Scheduled: 25/12/2021

Edit Order

Ship Now

**4**

### Earning points with dōTERRA Loyalty Rewards Order purchases.

Every dōTERRA product has a Personal Volume (PV) and a dollar value (e.g. Lavender 15mL AUD \$28.00 with 25.5 PV)\* Loyalty Rewards Product Credits are calculated based on Personal Volume (PV).

*\*example only - pricing subject to change*



**5**

### To redeem your earned Product Credits towards a purchase of your favourite dōTERRA products:

Simply login to your VO to redeem them online or contact Member Service on:  
**(02) 8015 5080 - Australia**  
**0800 466 815 - New Zealand**



# Get dōTERRA products for FREE

## What is the Loyalty Rewards Program (LRP)?

Just like everyday household essentials, there are items you may use frequently and wish to buy regularly. The Loyalty Rewards Program makes it easy to order those items and rewards you with product credit points that can be redeemed for dōTERRA products!

As a participant in the program, you will immediately begin to earn product credits and the longer you participate, the more credits you can earn – **up to 30%** of your total Loyalty Rewards monthly Personal Volume!\*

## Loyalty Rewards Highlights:

- Hassle-free, flexible monthly shipment
- Receive product credits that can be redeemed for dōTERRA products
- Receive a Product of the Month when your Loyalty Rewards Order totals 125 Points
- Value or more and is scheduled to ship on or before the 15th of each month
- The longer you participate, the greater rewards you can earn
- Convenience to change your order every month
- No lock-in contract - freedom to cancel at anytime simply by calling Member Services on: (02) 8015 5080 - Australia and 0800 466 815 - New Zealand.

## How do I earn Loyalty Rewards Credits?

Months on Loyalty Rewards Program	1 - 3 Months	4 - 6 Months	7 - 9 Months	10 - 12 Months	13+ Months
<b>Loyalty Reward Credits</b> (Minimum of 50 PV Order)	10%	15%	20%	25%	30% Maximum Saving
% of Loyalty Rewards Monthly Personal Volume					
<b>BONUS: Product of the Month:</b> When your LRP Order Totals 125 PV and ships on or before the 15th of each month!					

## Terms and Conditions:

\* Loyalty Rewards orders must be at least 50 PV per single order to earn Product Credits.

\*\* Loyalty Rewards orders must be at least 50 PV per single order to advance Loyalty Reward levels (%).

- Minimum monthly Loyalty Rewards order of 50 PV to earn product credits.
- No maximum monthly credit accumulation limit.
- Product credits expire 12 months from the date of issue.
- Monthly LRP order of at least 1 PV is required to keep LRP active and retain percentage level and previously accrued points.\*\*
- Product credits can be used to purchase full PV products only.
- Product credits can be redeemed online, through Member Services or in person at Will Call.
- New shopping cart feature: International (NFR) & Local (OTG) product shipments cannot be combined, however; volume from both International & Local Loyalty Rewards Orders will be calculated cumulatively for qualifications purposes.
- A redemption fee of \$3.00 AUD per 100 product credits, applicable taxes, and shipping and handling charges will apply.
- Must be a Loyalty Rewards participant for 60 days before credits can be redeemed.
- All product credits will be immediately canceled with Loyalty Rewards cancellation.
- Product credits have no cash redemption value and are non-transferable.
- Products purchased with Loyalty Rewards credits are not for resale.
- Cancellation of Loyalty Rewards order must take place over the telephone by calling Member Services at (02) 8015-5080.
- Point Redemption orders have no PV
- Free shipping on orders over 100 PV.

## AUSTRALIAN WELLNESS ADVOCATE AGREEMENT

First & Last Name		Shipping Address <input type="checkbox"/> Same As Billing Address	
Co-Applicant Name (if applicable)		City, State, Post Code	
Company Name (if applicable, requires business application addendum)		Contact Number	
Billing Address		Date of Birth (DD/MM/YYYY)	Co-Applicant Date of Birth (if applicable)
City, State, Post Code		Email Address	
Enroller Name	Enroller #ID	Sponsor Name	Sponsor #ID

ITEM	SKU	WHOLESALE PRICE	WHOLESALE SAVINGS	% DISCOUNTED	PV
<b>Family Essential Starter Pack</b>	60221206	AU \$185   NZ \$200	-	-	135
<b>Home Essential Starter Pack</b>	60221207	AU \$300   NZ \$325	AU \$110   NZ \$141	AU 26.83%   NZ 30.26%	210
<b>Healthy Habits Starter Pack</b>	60227367	AU \$465   NZ \$507	AU \$108.30   NZ \$122	AU 18.9%   NZ 19.4%	280
<b>Nature's Solution's Starter Pack</b>	60221484	AU \$650   NZ \$710	AU \$224.50   NZ \$263.50	AU 25.67%   NZ 27.07%	400
<b>Simple Solutions Starter Pack</b>	60224634	AU \$134   NZ \$145	AU \$58   NZ \$71	AU 30.21%   NZ 32.87%	100
<b>Emotional Wellness Starter Pack</b>	60224732	AU \$226   NZ \$252	-	-	125
<b>AromaTouch® Pro Starter Pack</b>	60224970	AU \$265   NZ \$290	-	-	200
<b>Household Care Starter Pack</b>	60224554	AU \$650   NZ \$710	AU \$376.50   NZ \$435	AU 36.68%   NZ 37.99%	400
<b>MetaPWR® Starter Pack</b>	60226060	AU \$230   NZ \$250	AU \$88   NZ \$98	AU 27.67%   NZ 28.16%	100

Prices correct at January 2024

Product	Quantity	Item Price	Total Price

**Grand Total**

Credit Card No.	Verification Code	Code Expiration Date	Name As It Appears On CC
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I want to be a Wellness Advocate of dōTERRA. I have read and agree to the terms and conditions found on the back of this Wellness Advocate Agreement and the policies found in the dōTERRA Policy Manual. I agree that I do not currently have a legal interest in any dōTERRA account, or if I do have or ever have had such an interest, my application for this account does not violate dōTERRA policies. ( This form can also be found at [doterra.com/AU/en\\_AU](https://doterra.com/AU/en_AU) )

Signature	Co-Applicant Signature (if applicable)	Date
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**1 Wellness Advocate Obligations**

The requirements and obligations of a dōTERRA Wellness Advocate ("WA") include the following:

- (a) The WA must be at least 18 years of age.
- (b) The WA will acquire the right to offer for sale dōTERRA products and services in accordance with the terms and conditions of this WA Agreement and the dōTERRA Policy Manual (together, the Contract).
- (c) The WA is entitled to build a dōTERRA sales organisation, in accordance with the terms of the Contract.
- (d) The WA is encouraged to train and motivate other WAs in its downline marketing organisation.
- (e) The WA is responsible for complying with all relevant laws, rules and regulations applicable to running the WA's dōTERRA business.
- (f) The WA shall perform its obligations as an WA with honesty and integrity and in accordance with dōTERRA's Values.
- (g) The WA shall use the template sale agreements and order forms provided by dōTERRA for the sale of dōTERRA products and services. The WA will follow all policies and procedures for the completion and processing of such agreements and orders, as developed and notified by dōTERRA from time to time.

**2 Presenting dōTERRA Products and Services**

2.1 dōTERRA will provide the WA with copies of:

- (a) The dōTERRA Sales Compensation Plan (contained in the Policy Manual); and
- (b) Official dōTERRA literature and presentations which describe the dōTERRA products.

2.2 In carrying on the WA's dōTERRA business, the WA must ensure that all representations made regarding the dōTERRA products and the dōTERRA Compensation Plan are accurate, complete and not misleading in any way, having regard to the materials above.

**3 Independent Contractor Status**

The WA acknowledges and agrees that as a dōTERRA WA:

- (a) The WA is engaged as an independent contractor and not as an employee of dōTERRA. Nothing stated in the Contract (or elsewhere) makes me a partner, agent, employee, legal representative of, franchisee or any other representative of dōTERRA. The Contract between me and dōTERRA does not create an employment relationship between me and dōTERRA.
- (b) The WA is not authorised to, and will not incur any debt, expense or obligation or open any bank account of any kind, for, on behalf of, or in the name of, dōTERRA.
- (c) The WA shall have complete control over the manner and means by which it operates its dōTERRA business, subject to compliance with the Contract.
- (d) The WA shall be solely responsible for paying all expenses, including but not limited to travel, food, lodging, secretarial, office, and telephone expenses, incurred in connection with the WA's dōTERRA business.
- (e) dōTERRA shall not be responsible for withholding tax, and shall not withhold or deduct any taxes of any kind, unless such withholding becomes legally required.
- (f) The WA agrees that:
  - (i) It shall determine its own hours of work, work location and supply my own equipment and tools for operating my dōTERRA business; and
  - (ii) It will maintain insurance applicable to running my own dōTERRA business, including any workers compensation insurance if required or applicable.

**4 dōTERRA Policy Manual**

4.1 The Policy Manual is incorporated by reference into the Contract, and it is a requirement of the Contract that the WA complies with the terms of the Policy Manual at all times during the operation of the WA's dōTERRA business.

4.2 The WA acknowledges and agrees that it has received, carefully read and understands the Policy Manual.

4.3 The Policy Manual has been developed by dōTERRA to ensure high standards of quality and service in the provision of dōTERRA products by all WAs, and a failure to comply with the Policy Manual in the course of operating the WA's dōTERRA business may constitute a material breach of the Contract, for the purposes of clause 7.

4.4 dōTERRA expressly reserves the right to amend the Policy Manual from time to time, at dōTERRA's discretion. All amendments will be published on dōTERRA's website, and will take effect 30 days after publication (or such longer period specified by dōTERRA).

**5 Term and renewal**

5.1 The term of the Contract, and each subsequent renewal term, shall be one year.

5.2 Unless a party notifies the other of its intent to terminate the Contract at least 30 days prior to expiry, it will be renewed on its anniversary date.

**6 Enrolment Kit and Annual Membership Oil**

6.1 On commencement of the Contract, dōTERRA will sell the WA an Enrolment Kit of Products for the WA as part of their WA Distributorship. The price payable for the Enrolment Kit will be equal to the wholesale price for each of the Products contained in the Enrolment Kit (as determined by dōTERRA), and will not exceed the price of dōTERRA's Oil Sharing Kit as set out at [https://www.doterra.com/AU/en\\_AU/pl/enrolment-kits](https://www.doterra.com/AU/en_AU/pl/enrolment-kits).

6.2 On the commencement of each further renewed term, dōTERRA will sell to WA an Annual Membership Oil each for \$25, which shall be equal to the wholesale price of the essential oil contained in the Annual Membership Oil (as determined by dōTERRA). The WA may not return the Annual Membership Oil to dōTERRA, except in accordance with the consumer guarantees under the Australian Consumer Law (which cannot be excluded by dōTERRA).

**7 Termination**

7.1 The WA may terminate the Contract at any time and for any reason by giving written notice to dōTERRA.

7.2 dōTERRA may terminate the Contract at any time and for any reason by giving 30 days' written notice to the WA.

7.3 dōTERRA may terminate the Contract if the WA commits a material breach of a material term of the Contract;

- (a) which is not capable of remedy; or
- (b) which has not been remedied within 10 days (or such longer period requested by me and accepted by dōTERRA, acting reasonably) after receipt of notice from dōTERRA specifying the breach and its intention to terminate the Contract by reason of such breach.

7.4 dōTERRA may terminate the Contract without providing notice if the WA has not purchased dōTERRA products within the past 12 months.

7.5 If the Contract is terminated:

- (a) with effect from the date of termination, the WA:
  - (i) Will cease to be eligible to sell dōTERRA products or services or to receive commissions, bonuses, or other remuneration from the activities of any former downline sales organisation; and
  - (ii) Agrees to immediately discontinue use of any and all dōTERRA trademarks, service marks, and copyrighted materials.

dōTERRA will pay all commissions, bonuses or other remuneration that the WA has legitimately and lawfully accrued in respect of sales made prior to the termination of the WA Agreement.

**8 Assignment**

- (a) The WA may not assign any rights or obligations under the Contract without the prior written consent of dōTERRA (which will not be unreasonably withheld).
- (b) dōTERRA may assign the Contract at any time.

**9 Withholding of amounts**

9.1 In addition to any rights dōTERRA may have under clause 7, if the WA:

- (a) fails to comply with the terms of the Contract; or
- (b) fails to pay for products or services when payment is due, dōTERRA may provide written notice to the WA requiring it to remedy the matter or pay the amount within 10 days.

9.2 If the WA fails to comply with the requirements in a notice issued to it under clause 9.1, dōTERRA may, at its discretion, withhold from the WA any bonuses or commission amounts due to the WA until the relevant breach has been remedied, or payment has been made.

**10 Limitation of Liability**

To the extent permitted by law, including the Competition and Consumer Act 2010 (Cth):

- (a) dōTERRA, its members, associated companies, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as Affiliates), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages.
- (b) If dōTERRA is found to be in breach of the Contract, the maximum amount of damages payable shall be limited to the aggregate value of all products the WA has purchased from dōTERRA in the preceding 12 months.

**11 Release and indemnity**

11.1 The WA releases and agrees to indemnify dōTERRA and its Affiliates from any and all liability, damages, fines, penalties, or other awards or settlements arising directly from the WA's actions in the promotion or operation of its dōTERRA business and any activities related to it.

11.2 Other than in the case of fraud, wilful misconduct or illegal or unlawful acts on the part of the WA, the liability to indemnify dōTERRA under clause 11.1 shall be limited to the aggregate value of all products the WA has purchased from dōTERRA in the preceding 12 months.

**12 Product Liability claims**

12.1 Subject to the limitations set out in this clause 12, to the extent required by law, dōTERRA shall defend the WA from any claims made by customers alleging injury from use of a product, or injury due to a defective product.

12.2 The WA must immediately notify dōTERRA in writing of any such claim as soon as possible, and in any event no later than 5 business days from the date of receipt of the claimant's letter, or other form of communication alleging injury. WAs must allow dōTERRA to assume the sole and absolute discretion respecting the defence of the claim, and use and choice of counsel as a condition to dōTERRA's obligation to defend them.

12.3 To the extent permitted by law, including the Competition and Consumer Act 2010 (Cth), dōTERRA shall have no obligation to indemnify a WA for a liability under this clause 12 to the extent that the liability arises as a result of an act or omission of the WA where:

- (a) the WA has not complied with the obligations and limitations in the Contract covering the distribution and/or sale of the products; or
- (b) the WA has repackaged, altered or misused the product, made claims or given instructions or recommendations respecting the use, safety, efficacy, benefits or results, which do not comply with any approved literature supplied by dōTERRA in relation to the product that is the subject of the claim; or
- (c) the WA settles or attempts to settle a claim in relation to the liability without dōTERRA's written approval.

**13 Entire Agreement**

- (a) The terms of this Contract constitute the entire agreement between dōTERRA and the WA.
- (b) Any promises, representations, offers, or other communications not expressly set forth in this Contract are of no force or effect.

**14 Waiver and Severability**

14.1 Any waiver by dōTERRA of any breach of the Contract must be in writing and signed by an authorised officer of dōTERRA.

14.2 A waiver by dōTERRA of any breach of the Contract shall not operate, or be construed, as a waiver of any subsequent breach by the WA.

14.3 If any provision of the Contract is held to be invalid or unenforceable, such provision shall apply with applicable wording deleted, or more narrowly applied, to the extent necessary to make it reasonable and necessary, as the case requires. The balance of the Contract shall remain in full force and effect.

**15 Survival**

Each party's obligations under clauses 3, 5, 10, 11, 13, 14, 17, 19 and 23 of the Contract shall survive for a period of 3 years beyond the termination of the Contract.

**16 Force Majeure**

The parties to the Contract shall not be responsible for any failure or delay in the performance of any obligations hereunder caused by acts of God, flood, fire, war or terrorism of any form.

**17 Resolution of Conflicts**

17.1 In the event of any dispute, claim, question, or disagreement arising from or relating to the Contract, the parties shall use their best efforts to settle the dispute, claim, question, or disagreement and agree to consult and negotiate with each other in good faith and, recognising their mutual interests, attempt to reach a just and equitable solution satisfactory to both parties.

17.2 If they do not reach such solution within a period of 60 days, then, upon notice by either party to the other, all disputes, claims, questions, or differences shall be settled by arbitration administered in Melbourne, Victoria and the rules of the Australian Centre for International Commercial Arbitration in accordance with the

provisions of its Commercial Arbitration Rules. Judgment on the award rendered by the arbitrator(s) may be entered in any court having jurisdiction.

17.3 Notwithstanding this arbitration provision, nothing herein shall prevent either party from applying to and obtaining from any court having jurisdiction a writ of attachment, a temporary restraining order, preliminary injunction, permanent injunction, or other relief available to safeguard and protect that party's interest prior to, during, or following the filing of any arbitration or other proceeding or pending the rendition of a decision or award in connection with any arbitration or other proceeding.

**18 Governing Law**

This Contract is governed by the law in force in Victoria, Australia, and the parties consent to exclusive jurisdiction before any court in that jurisdiction.

**19 Use of Name and Image**

The WA authorise dōTERRA to use their name, photograph, personal story and/or likeness in advertising or promotional materials and waive all claims to remuneration for such use.

**20 Confidential Information**

All commercial information provided by dōTERRA to the WA is confidential to dōTERRA and may not be disclosed to any person except:

- (a) to employees, legal advisers, auditors and other consultants of the WA who require the information for the purposes of the Contract;
- (b) with the consent of dōTERRA;
- (c) if the information, at the date the Contract is entered into, is lawfully in the possession of the WA through sources other than dōTERRA;
- (d) if required by law, or if strictly and necessarily required in connection with legal proceedings relating to this Contract; or
- (e) if the information is available to interested members of the public other than as a result of breach of confidence by the WA.

**21 Electronic Communication**

- (a) dōTERRA and its affiliates shall communicate with the WA through electronic mail at the email address provided in this Contract.
- (b) The WA acknowledges such communications may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or other services.

**22 Counterparts**

This document may consist of a number of copies, each signed by one or more parties to it. If so, the signed copies are treated as making up a single document and the date on which the last counterpart is executed is the date that it is submitted to dōTERRA by email.

**23 Data Protection**

23.1 The WA gives consent to dōTERRA to process the personal data received as part of this Contract and to transfer this personal data, together with information about my future sales activities, to any of dōTERRA's worldwide subsidiaries and affiliated companies, and de-identified information about sales activities to other WAs who are in the same sales organisation or distribution chain, for the sole purpose of administering the sales and distribution of dōTERRA's products and providing reports to its WAs of sales activity in their sales organisations and in accordance with the dōTERRA Privacy Policy, a copy of which is available at [https://www.doterra.com/AU/en\\_AU/privacy-policy](https://www.doterra.com/AU/en_AU/privacy-policy).

23.2 The WA acknowledges and agrees that:

- (a) The transfer of information contemplated in clause 23.1 may be made to countries without a level of legal protection of privacy equivalent to that provided in the WA's local jurisdiction;
- (b) If the WA receives sales reports containing personal data of other WAs, it will not use such data except in the administration and development of its sales organisation, and that upon termination of this Contract, it will immediately delete all such information from my files, except as otherwise required by law.

**24 GST**

**24.1 Interpretation.**

For the purposes of this clause, "GST Act" means the A New Tax System (Goods and Services Tax) Act 1999 (Cth) and, unless the contrary intention appears, a term which has a defined meaning in the GST Act has the same meaning when used in this clause.

24.2 Unless the Contract expressly states otherwise, the WA agrees that:

- (a) All consideration that is to be provided to the WA under this Contract is exclusive of GST;
- (b) If GST is payable, or notionally payable, on a supply made to the WA in connection with this Contract, the WA will pay the supplier an additional amount equal to the amount of GST payable on that supply (GST Amount) unless the consideration for the supply is expressly stated to include GST or the supply is subject to a reverse-charge;
- (c) Subject to the prior receipt of a tax invoice, the GST Amount is payable at the same time as the GST-exclusive consideration for the supply, or the first part of the GST-exclusive consideration for the supply (as the case may be), is payable or is to be provided;
- (d) Any payment, indemnity, reimbursement or similar obligation that is required to be made in connection with the Contract which is calculated by reference to an amount paid by the WA must be reduced by the amount of any input tax credits which the WA is entitled to;
- (e) If a commercial view is formed that certain amounts should not be grossed-up for GST (e.g. prices referable to enrolment kits), these prices can be specified as being inclusive of GST (if any) in the WA.

**25 Stamp duty**

The WA agrees to pay, or reimburse dōTERRA for, any stamp duty payable or assessed as being payable in connection with this Contract or any transaction contemplated by this Contract (including any penalties and interest in connection with any of those amounts).

**26 Withholding tax**

The WA acknowledges that if a law or directive requires dōTERRA to withhold or deduct an amount in respect of taxes from any payment under this Contract:

- (a) dōTERRA is entitled to withhold or deduct the amount for the taxes; and
- (b) That withholding or deduction satisfies dōTERRA's obligations to pay that amount to the WA under this Contract.

Signature

ITEM	SKU	WHOLESALE PRICE	WHOLESALE SAVINGS	% DISCOUNTED	PV
<b>Family Essential Starter Pack</b>	60221206	AU \$185   NZ \$200	-	-	135
<b>Home Essential Starter Pack</b>	60221207	AU \$300   NZ \$325	AU \$110   NZ \$141	AU 26.83%   NZ 30.26%	210
<b>Healthy Habits Starter Pack</b>	60227367	AU \$465   NZ \$507	AU \$108.30   NZ \$122	AU 18.9%   NZ 19.4%	280
<b>Nature's Solution's Starter Pack</b>	60221484	AU \$650   NZ \$710	AU \$224.50   NZ \$263.50	AU 25.67%   NZ 27.07%	400
<b>Simple Solutions Starter Pack</b>	60224634	AU \$134   NZ \$145	AU \$58   NZ \$71	AU 30.21%   NZ 32.87%	100
<b>Emotional Wellness Starter Pack</b>	60224732	AU \$226   NZ \$252	-	-	125
<b>AromaTouch® Pro Starter Pack</b>	60224970	AU \$265   NZ \$290	-	-	200
<b>Household Care Starter Pack</b>	60224554	AU \$650   NZ \$710	AU \$376.50   NZ \$435	AU 36.68%   NZ 37.99%	400
<b>MetaPWR® Starter Pack</b>	60226060	AU \$230   NZ \$250	AU \$88   NZ \$98	AU 27.67%   NZ 28.16%	100

Prices correct at January 2024

Product	Quantity	Item Price	Total Price

Grand Total

First & Last Name		Shipping Address <input type="checkbox"/> Same As Billing Address	
Co-Applicant Name (if applicable:)		City, State, Post Code	
Company Name (if applicable, requires business application addendum)		Contact Number	
Billing Address		Date of Birth (DD/MM/YYYY)	Co-Applicant Date of Birth (if applicable)
City, State, Post Code		Email Address	
Enroller Name	Enroller #ID	Sponsor Name	Sponsor #ID

I want to be a Wholesale Customer of dōTERRA. I have read and agree to the terms and conditions found on the back of this form and online at [doterra.com/AU/en\\_AU](https://doterra.com/AU/en_AU). I agree that I do not currently have an interest in any active dōTERRA account.

Signature	Co-Applicant Signature (if applicable)	Date
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Credit card information must be submitted through online enrolment at [mydoterra.com/AU/en\\_AU](https://mydoterra.com/AU/en_AU). Credit card information submitted will be stored through dōTERRA. Upon the approval of the order, credit card information should be removed and shredded from this form. Would you like your credit card to remain on file with dōTERRA for future purchases? YES  NO

Credit Card No.	Verification Code	Code Expiration Date	Name As It Appears On CC
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**1 Membership:** A Wholesale Customer Membership ("Membership") allows you to purchase dōTERRA products for personal use at dōTERRA wholesale prices. dōTERRA reserves the right to refuse Membership to any applicant.

**2. Membership Fee and Annual Membership Oil:** A Membership fee of \$35.00 is for one 12-month period from the date of enrolment of the Member. Upon the expiration of the 12-month period, dōTERRA will sell to Member an Annual Membership Oil each for \$25, which shall be equal to the wholesale price of the essential oil contained in the Annual Membership Oil (as determined by dōTERRA). The Member may not return the Annual Membership Oil to dōTERRA, except in accordance with the consumer guarantees under the Australian Consumer Law (which cannot be excluded by dōTERRA). All amounts in this clause 2 are inclusive of GST.

**3. Return Policy:** The Australian Consumer Law contains rights and remedies when a product does not comply with a statutory guarantee. Amongst other rights and obligations under the Australian Consumer Law, where a product does not comply with a statutory consumer guarantee and the problem with the product is not major, dōTERRA may provide a replacement or refund. If the problem with the product is major, the Member may reject the product and request a replacement or refund. Alternatively, the Member can ask for compensation for any reduction in the value of the product below the price paid by the Member.

dōTERRA's Return Policy, which is set out below in (a) to (d), is in addition to any rights and remedies which are available under the Australian Consumer Law and is not intended to limit the application of those rights and remedies. Please note that (b) and (c) below only apply to products which are Currently Marketable, which is defined in (d) below.

**(a) Return of Products Within 30 Day:** dōTERRA will refund one hundred percent (100%) of the purchase price of Currently Marketable products purchased from or serviced by dōTERRA Australia Pty Ltd ("Company") that are returned within thirty (30) days of purchase, less shipping costs. dōTERRA will provide a Product Credit of one hundred percent (100%) of the purchase price or a refund of ninety percent (90%) of the purchase price on products purchased from the Company not Currently Marketable that are returned by a Member within (30) days of purchase, less shipping costs.

**(b) Return of Product Within 31 to 90 Days:** From the day which is thirty-one (31) days after and up to the day which is ninety (90) days after the date of purchase, dōTERRA will provide a Product Credit of one hundred percent (100%) or a refund of ninety percent (90%) of the purchase price on Currently Marketable products purchased from the Company that are returned by a Member, less shipping costs.

**(c) Returns From 91 days to One Year After Purchase:** After the day which is 91 days and up to the day which is twelve (12) months after the date of purchase, dōTERRA will provide a Product Credit or a refund of (90%) of the purchase price on Currently Marketable products purchased from the Company that are returned, less shipping costs.

**(d) Currently Marketable:** Products shall be deemed Currently Marketable if each of the following elements is satisfied: 1) product is purchased from dōTERRA; 2) they are unopened and unused; 3) packaging and labelling have not been altered or damaged; to sell the products at full price; and 5) the product expiration date has not passed; and 5) the product contains current dōTERRA labelling.

**(e) Products shall not be considered Currently Marketable** if the Company discloses prior to purchase that the products are seasonal, discontinued, limited time offers, or special promotion products not subject to the Return Policy.

**4. Loyalty Rewards Program:** While a Member has no requirement to purchase products, a Member can ensure that the Member will receive monthly deliveries of dōTERRA products by enrolling in the Loyalty Rewards Program (LRP) after the first month of enrolment. If the Member's LRP Order is at least 50 Personal Volume (PV) points every calendar month, the Member is eligible to receive Product Credits each month.

PV is the point value of products purchased by a Member in one calendar month. Not all products will generate PV points and PV does not include purchases of product with Product Credit.

The PV of a product is clearly delineated on the Product Order Form. Product Credits are non-cash redeemable points that can be used to purchase dōTERRA designated products.

After the Member has been an LRP participant for a minimum of 60 days, the Member can redeem Product Credits to purchase full PV products. LRP Product Credits can be redeemed for 12 months from the date of issue, after which they expire. The Product Credits can be redeemed for a \$3.00 fee by calling Member Services on (02) 8015 5080. Products purchased with LRP credits are not for resale and dōTERRA's Returns Policy does not apply. Redemption orders have no PV and cannot be combined with other product orders. Product Credits have no cash redemption value and are not transferrable. All Product Credits will be cancelled if participation in the LRP program is cancelled. A Member's initial LRP order may only be cancelled by calling the Company. Any subsequent LRP order can be cancelled online by the Member before the scheduled ship date. Further detail about the LRP is provided in the dōTERRA Policy which is available at [https://www.doterra.com/AU/en\\_AU/policy-manual-doterra-australia](https://www.doterra.com/AU/en_AU/policy-manual-doterra-australia).

**5. Resale of Products:** Member agrees that they will not resell dōTERRA products purchased through the Membership.

**6. Limitation of Liability:** To the fullest extent permitted under law (but subject always to the Australian Consumer Law):

**(a)** dōTERRA excludes all implied terms and warranties relating to the subject matter of this Agreement. dōTERRA, its members, managers, directors, officers, shareholders, employees, agents, and agents (collectively referred to as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages;

If dōTERRA is found to be in breach of the terms and conditions, dōTERRA's liability to the Member shall be limited to the aggregate value of amounts paid by the Member for the products purchased from dōTERRA under this Agreement in the either preceding 12 months, or the time since commencement of this Agreement (whichever period is shorter); and

**(b)** dōTERRA's liability to the Member for loss or damage of any kind arising under this Agreement will be reduced or limited to the extent (if any) that the Member causes or contributes to the loss or damage.

**7. Dispute Resolution:** In the event of any dispute, claim, question, or disagreement arising from or relating to this Agreement, the parties shall first use their best efforts to settle the dispute. If the parties cannot resolve the dispute, all disputes, claims, questions, or differences shall be finally settled by binding arbitration administered in Melbourne, Victoria, by an arbitrator who is a member of The Resolution Institute, in accordance with the provisions of its Arbitration Rules. The parties consent to exclusive jurisdiction and venue before any court in Melbourne, State of Victoria, for purposes of enforcing an award by an arbitrator. This agreement to arbitrate shall survive any termination or expiration of the Membership.

**8. Governing Law/Jurisdiction:** Governing law shall be the laws applicable in the State of Victoria. Members agree that, notwithstanding any statute of limitation to the contrary, any claim or action a Member may wish to bring against dōTERRA for any act or omission relating to the terms and conditions or Membership must be brought within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims against dōTERRA for such act or omission.

**9. Electronic Communication:** I authorise dōTERRA and its affiliates to communicate with me through electronic mail at the email address provided to dōTERRA. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or services.

**10. Survival:** Sections 6, 7, 8, 9, and 11 of these terms and conditions, shall survive the termination of the Membership.

**11. Data:** By creating a Membership with dōTERRA, Member consents to the processing of the personal data contained in Member's Membership and the transfer of such personal data, together with information about the Member's purchase activities, to any of dōTERRA's worldwide subsidiaries and affiliated companies, and to others who are in a sales organisation or distribution chain, for the purpose of administering the sales and distribution of dōTERRA's products and providing reports to its Wellness Advocates of sales activity in their sales organisations. Member understands that this personal data may be transferred to recipients in countries other than the country in which the data originally was collected. Those countries may not have the same data protection laws as the country in which Member initially provided the data. If you do not want this personal data processed or transferred as described herein, please do not create a Membership with dōTERRA. dōTERRA's Privacy Policy at [https://www.doterra.com/AU/en\\_AU/privacy-policy](https://www.doterra.com/AU/en_AU/privacy-policy) contains further information about dōTERRA's privacy practices and procedures including information about how a Member can seek access to or the correction of their personal data, as well as information about how they may make a privacy complaint.

**12. Termination:**

**(a) Member Termination:** Members may terminate their Membership online at any time. The termination will be effective in the calendar month in which it is received so long as the Member's credit card has not been charged for their LRP order for that month. If the Member terminates their Membership after their credit card has been charged for their LRP order for that month, the termination will be effective for the LRP order cycle in the following month,

**(b) dōTERRA Termination:** Member understands that dōTERRA may terminate their Membership if:

- (i)** the credit card which the Member has authorised expires, is cancelled or is declined; or
- (ii)** the Member breaches the terms and conditions of their Membership and fails to remedy the breach.

**13. Amendment:** Member agrees that these terms and conditions may be amended at any time at the sole discretion of dōTERRA, and Member agrees that upon 30 days' notice any such amendment will apply to Member. Notification of amendments will be published in official dōTERRA materials including the Company's official website. The continuation of purchases of dōTERRA products shall constitute Member's acceptance of any and all dōTERRA amendments to the terms and conditions.

**14. GST:** For the purposes of this agreement, "GST Act" means the A New Tax System (Goods and Services Tax) Act 1999 (Cth) and, unless the contrary intention appears, a term which has a defined meaning in the GST Act has the same meaning when used in this agreement. Unless otherwise stated, all consideration that is to be provided under this agreement is exclusive of GST. If GST is payable, or notionally payable, on a supply made to the WC in connection with this agreement, the WC will pay the supplier an additional amount equal to the amount of GST payable on that supply (GST Amount) unless the consideration for the supply is expressly stated to include GST or the supply is subject to a reverse-charge.

Subject to the prior receipt of a tax invoice, the GST Amount is payable at the same time as the GST-exclusive consideration for the supply, or the first part of the GST-exclusive consideration for the supply (as the case may be), is payable or is to be provided. Any payment, indemnity, reimbursement or similar obligation that is required to be made in connection with this agreement which is calculated by reference to an amount paid by the WC must be reduced by the amount of any input tax credits to which the WC is entitled.

Signature

